

# Daily Sales Report

Sage Quick Lube

Tuesday, May 4, 2010, 5:44:06 PM

INVOICE SUMMARY	TUESDAY	WEEK TO DATE	MONTH TO DATE
TOTAL INVOICES PROCESSED	21	68	86
TOTAL INVOICE NET SALES	1,133.42	4,329.51	5,437.78
AVERAGE NET SALE	53.97	63.67	63.23
AVERAGE COST/INVOICE	19.05	20.54	21.26
TOTAL COST/NET SALES RATIO	35.3%	32.3%	33.6%
TOTAL NON-QUICK SALES PROCESSED	18	57	73
TOTAL NON-Q.S. NET SALES	1,074.43	4,098.58	5,170.86
AVERAGE NON-Q.S. NET SALE	59.69	71.90	70.83
AVERAGE COST/VEHICLE	20.07	23.05	23.77
GIFT CARD INVOICE SALES	25.00	50.00	50.00
% OF TOTAL NET SALES	94.8%	94.7%	95.1%
TOTAL QUICK SALES PROCESSED	1	6	7
TOTAL QUICK SALE NET SALES	58.99	61.95	77.94
GIFT CARD QUICK SALES	0.00	14.00	14.00
% OF TOTAL NET SALES	0.4%	2.4%	2.2%
TOTAL GIFT CARD SALES PROCESSED	2	5	6
TOTAL GIFT CARD SALE NET SALES	55.00	126.00	146.00
% OF TOTAL NET SALES	4.9%	2.9%	2.7%
TOTAL OTHERS PROCESSED	3	5	9

SERVICE SALES	TUESDAY				WEEK TO DATE				MONTH TO DATE			
SERVICES	# OF SVC	% OF SVC	SALES AMOUNT	% OF SALE	# OF SVC	% OF SVC	SALES AMOUNT	% OF SALE	# OF SVC	% OF SVC	SALES AMOUNT	% OF SALE
4X4 FULL SERVICE	10	48	504.59	40	24	35	1237.59	27	27	31	1410.54	24
BULK	5	24	220.95	17	8	12	344.92	8	9	10	384.41	7
HIGH MILEAGE	2	10	103.98	8	5	7	257.93	6	5	6	257.93	4
SYNTHETIC	2	10	131.67	10	5	7	321.83	7	6	7	395.31	7
SYNTHETIC BLEND	0	0	0.00	0	5	7	264.91	6	5	6	264.91	5
AIR FILTER	1	5	9.99	1	6	9	129.94	3	7	8	144.93	2
ATF FLUID EXCHANGE	2	10	259.98	20	5	7	649.95	14	6	7	779.94	13
AUTO TRANS SERVICE	0	0	0.00	0	1	1	54.99	1	1	1	54.99	1
BREATHING ELEMENT	0	0	0.00	0	1	1	3.99	0	1	1	3.99	0
ENGINE OIL FLUSH	0	0	0.00	0	2	3	79.98	2	2	2	79.98	1
FRONT DIFF SERVICE	1	5	45.98	4	2	3	91.96	2	2	2	91.96	2
FUEL FILTER	0	0	0.00	0	2	3	99.98	2	2	2	99.98	2
FUEL INJECTION SERVIC	0	0	0.00	0	1	1	79.99	2	2	2	159.98	3
FULL SERVICE	3	14	139.77	11	26	38	1133.63	25	39	45	1757.87	30
BULK	1	5	41.79	3	13	19	482.77	11	19	22	715.31	12
HIGH MILEAGE	1	5	51.99	4	5	7	241.95	5	8	9	386.70	7
SYNTHETIC	0	0	0.00	0	2	3	126.98	3	5	6	327.93	6
SYNTHETIC BLEND	1	5	45.99	4	6	9	281.93	6	7	8	327.92	6
GIFT CERTIFICATE	3	14	80.00	6	8	12	190.00	4	9	10	210.00	4
LIGHT BULBS	3	14	11.97	1	5	7	19.95	0	5	6	19.95	0
LUBE ONLY	0	0	0.00	0	0	0	0.00	0	1	1	8.95	0
RADIATOR FLUSH SERVIC	0	0	0.00	0	0	0	0.00	0	1	1	69.99	1
REAR DIFF SERVICE	1	5	39.99	3	2	3	69.98	2	2	2	69.98	1
SERPENTINE BELT	0	0	0.00	0	3	4	179.97	4	4	5	239.96	4
TIRE ROTATION	2	10	24.98	2	7	10	106.94	2	7	8	106.94	2
TRANSFER CASE	1	5	39.99	3	3	4	119.97	3	3	3	119.97	2
WIPER BLADES	1	5	11.99	1	9	13	105.91	2	14	16	167.86	3

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NON-SERVICE SALES					TUESDAY				WEEK TO DATE		MONTH TO DATE	
ITEM GROUP	# OF ITEM	% OF ITEM	SALES AMOUNT	% OF SALE	# OF ITEM	% OF ITEM	SALES AMOUNT	% OF SALE	# OF ITEM	% OF ITEM	SALES AMOUNT	% OF SALE
NON-SERVICE LABOR	3	10	18.97	1	11	9	98.93	2	12	8	103.93	2
WIPER BLADES	0	0	0.00	0	1	0	11.99	0	1	1	11.99	0
COOLANTS	1	6	6.99	1	5	2	29.95	1	5	7	29.95	1
GEAR OIL	0	0	0.00	0	2	0	11.98	0	2	3	11.98	0
LIGHT BULBS	0	0	0.00	0	2	0	7.98	0	3	4	11.97	0
FUEL FILTERS	1	6	39.99	3	1	2	39.99	1	1	1	39.99	1
OIL	0	0	0.00	0	2	0	6.00	0	2	3	6.00	0
AIR FILTER	2	11	34.98	3	2	3	34.98	1	2	3	34.98	1

REGISTER SUMMARY	TUESDAY	WEEK TO DATE	MONTH TO DATE
TOTAL SALES	1,270.16	4,596.52	5,848.55
SERVICE PARTS	763.41	2,873.37	3,694.59
SERVICE LABOR	405.82	1,481.35	1,903.17
NON-SERVICE PARTS	81.96	142.87	146.86
NON-SERVICE LABOR	18.97	98.93	103.93
LESS: DISCOUNTS	(66.75)	(158.02)	(231.80)
COUPONS	(22.00)	(61.00)	(71.00)
REFUNDS BEFORE TAX	(47.99)	(47.99)	(107.97)
NET SALES	1,133.42	4,329.51	5,437.78
GIFT CARDS	80.00	190.00	210.00
TAXABLE TOTAL	885.68	3,648.51	4,618.91
NON TAXABLE TOTAL	-12.00	-26.62	-26.62
TAX EXEMPT TOTAL	179.74	517.63	635.50
SALES TAX	53.15	218.95	277.19
SALES TAX COLLECTED	56.03	221.83	283.67
SALES TAX REFUNDED	(2.88)	(2.88)	(6.48)
SALES TAX EXEMPTED	(10.79)	(31.07)	(38.15)
FLEET ACCOUNT PAYMENTS	88.95	88.95	88.95
PAID IN	8.45	10.80	14.36
TOTAL RECEIPTS	1,283.97	4,648.21	5,818.28
LESS: FLEET CHARGE SALES	(133.76)	(670.79)	(788.66)
CASH PAID OUT	(25.00)	(40.00)	(65.00)
PLUS: DAY END ADD ONS	0.00	0.00	0.00
COMPUTED TOTAL BALANCE	1,125.21	3,937.42	4,964.62
CLERK TOTAL BALANCE	1,324.18		
STARTING DRAWER FUND	200.00		
CASH OVER (SHORT)	(1.03)	(1.03)	0.26
ENDING DRAWER FUND	200.00		
BANK DEPOSIT	399.38	1,059.85	1,402.25
CURRENCY AND COIN	61.90	462.95	637.95
CHECKS	337.48	596.90	764.30
CREDIT CARD VOUCHERS	724.80	2,866.54	3,551.04
DEBIT	242.71	863.36	1,010.03
DISCOVER	170.37	800.14	1,007.78
GIFT CERT	25.00	115.00	115.00
MASTERCARD	191.57	561.18	736.85
VISA	95.15	526.86	681.38

TRANSACTION DETAIL	TUESDAY	WEEK TO DATE	MONTH TO DATE
TRANSACTION TYPES:			
CASH	130.35 3	554.05 10	815.77 13

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TRANSACTION DETAIL	TUESDAY	WEEK TO DATE	MONTH TO DATE
CASH REFUNDS	-50.87 1	-50.87 1	-114.45 2
CHECK	248.53 3	507.95 7	701.34 11
MASTERCARD	191.57 2	561.18 8	736.85 10
VISA	95.15 2	526.86 8	679.98 11
DISCOVER	170.37 4	800.14 12	1,007.78 13
DEBIT	242.71 6	863.36 14	984.04 17
FLEET CHARGE	133.76 2	670.79 10	788.66 13
GIFT CERT	25.00 1	115.00 4	115.00 4
VOIDS	0.00 0	0.00 0	52.99 1
REFUNDS	50.87 1	50.87 1	114.45 2
PAY-IN	8.45 1	10.80 2	14.36 3
CASH PAY-IN	8.45 1	10.80 2	14.36 3
CHECK PAY-IN	0.00 0	0.00 0	0.00 0
PAY-OUT	25.00 1	40.00 2	65.00 3
CASH PAY-OUT	25.00 1	40.00 2	65.00 3

OPERATOR DETAIL		TUESDAY		WEEK TO DATE		MONTH TO DATE			
OPERATOR	# OF TRNS	TOTAL SALES	TOTAL Refunds	# OF TRNS	TOTAL SALES	TOTAL Refunds	# OF TRNS	TOTAL SALES	TOTAL Refunds
BOB WILLIAMS	0	0.00	0.00	3	165.94	0.00	3	165.94	0.00
RON YOUNG	21	1,266.17	50.87	65	4,426.59	50.87	84	5,678.62	114.45
BRIAN JONES	1	3.99	0.00	1	3.99	0.00	1	3.99	0.00
RICH LEWIS	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00
MARK HARRIS	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00
JOE WILSON	0	0.00	0.00	0	0.00	0.00	0	0.00	0.00

# Daily Sales Report - Lube

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Tuesday, May 4, 2010, 5:44:06 PM

INVOICE SUMMARY	TUESDAY	WEEK TO DATE	MONTH TO DATE
TOTAL SALES	1,317.14	4,973.31	5,921.48
SERVICE PARTS	763.41	2,873.37	3,694.59
SERVICE LABOR	405.82	1,481.35	1,903.17
NON-SERVICE PARTS	128.94	211.81	219.79
NON-SERVICE LABOR	18.97	406.78	103.93

SERVICE SALES	TUESDAY				WEEK TO DATE				MONTH TO DATE			
SERVICES	# OF SVC	% OF SVC	SALES AMOUNT	% OF SALE	# OF SVC	% OF SVC	SALES AMOUNT	% OF SALE	# OF SVC	% OF SVC	SALES AMOUNT	% OF SALE
4X4 FULL SERVICE	10	56	504.59	38	24	41	1237.59	25	27	36	1410.54	24
AIR FILTER	1	6	9.99	1	6	10	129.94	3	7	9	144.93	2
ATF FLUID EXCHANGE	2	11	259.98	20	5	9	649.95	13	6	8	779.94	13
AUTO TRANS SERVICE	0	0	0.00	0	1	2	54.99	1	1	1	54.99	1
BREATHER ELEMENT	0	0	0.00	0	1	2	3.99	0	1	1	3.99	0
ENGINE OIL FLUSH	0	0	0.00	0	2	3	79.98	2	2	3	79.98	1
FRONT DIFF SERVICE	1	6	45.98	3	2	3	91.96	2	2	3	91.96	2
FUEL FILTER	0	0	0.00	0	2	3	99.98	2	2	3	99.98	2
FUEL INJECTION SERVIC	0	0	0.00	0	1	2	79.99	2	2	3	159.98	3
FULL SERVICE	3	17	139.77	11	26	45	1133.63	23	39	53	1757.87	30
GIFT CERTIFICATE	3	17	80.00	6	8	14	190.00	4	9	12	210.00	4
LIGHT BULBS	3	17	11.97	1	5	9	19.95	0	5	7	19.95	0
LUBE ONLY	0	0	0.00	0	0	0	0.00	0	1	1	8.95	0
RADIATOR FLUSH SERVIC	0	0	0.00	0	0	0	0.00	0	1	1	69.99	1
REAR DIFF SERVICE	1	6	39.99	3	2	3	69.98	1	2	3	69.98	1
SERPENTINE BELT	0	0	0.00	0	3	5	179.97	4	4	5	239.96	4
TIRE ROTATION	2	11	24.98	2	7	12	106.94	2	7	9	106.94	2
TRANSFER CASE	1	6	39.99	3	3	5	119.97	2	3	4	119.97	2
WIPER BLADES	1	6	11.99	1	9	16	105.91	2	14	19	167.86	3

NON-SERVICE SALES	TUESDAY				WEEK TO DATE				MONTH TO DATE			
ITEM GROUP	# OF ITEM	% OF ITEM	SALES AMOUNT	% OF SALE	# OF ITEM	% OF ITEM	SALES AMOUNT	% OF SALE	# OF ITEM	% OF ITEM	SALES AMOUNT	% OF SALE
NON-SERVICE LABOR	3	11	18.97	1	42	19	406.78	8	0	0	103.93	2
WIPER BLADES	0	0	0.00	0	1	0	11.99	0	1	1	11.99	0
COOLANTS	2	11	13.98	1	7	3	42.93	1	7	9	42.93	1
GEAR OIL	0	0	0.00	0	4	0	23.96	0	4	5	23.96	0
LIGHT BULBS	0	0	0.00	0	3	0	11.97	0	5	7	19.95	0
OIL	0	0	0.00	0	2	0	6.00	0	2	3	6.00	0
AIR FILTER	2	11	34.98	3	2	3	34.98	1	2	3	34.98	1
FUEL FILTERS	2	11	79.98	6	2	3	79.98	2	2	3	79.98	1